



Report on Business

RICHMOND CHAMBER OF COMMERCE MONTHLY NEWSLETTER

SUITE 101 - SOUTH TOWER, 5811 COONEY, RICHMOND, BC. V6X 3P6 | T. 604.278.2822 | F. 604.278.2972 | www.richmondchamber.ca

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Vancouver Airport Authority

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Cadillac Fairview, Richmond Centre

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Barbara Tinson
National Bank

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Lori Chalmers
Richmond News

Vikki Harvey
Scotiabank

Simon Johnston
Gateway Theatre

Mike Karamanian
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Lisa Pacheco, Membership Coordinator
Lorna Sandiko, Bookkeeper
Diane So, Business Resource Centre Coordinator

Chamber sports new look, outlook

Fresh design and ideas to better serve local members

By Martin van den Hemel

In many respects, things are on the rise at the Richmond Chamber of Commerce.

Sporting a new logo of an upward swinging graph courtesy Hyphen Communications Inc.—who helped the City of Richmond with its new logo, and was a big part of the city's successful bid to lure the Richmond Olympic Oval to Richmond—and armed with fresh ideas on how to better help members network as they navigate the highs and lows of current economic times, all is looking up and feeling positive.

Leslie Matheson, past chair of the Richmond chamber, said the new logo suggests that growth is ahead for the city.

With the Bank of Canada declaring recently that the recession is over while forecasting modest growth, Matheson said her experience as marketing director at Richmond Centre also fuels an air of optimism.

"For Richmond Centre, I keep track of how I'm doing to my competition, and we're doing...pretty good compared to other shopping centres (in the Lower Mainland)."

The decision to revitalize the chamber's logo was made last year.

"We talked at our retreat last year about who is the chamber and where do we want to be positioned. And that's where the decision to update the logo (came from)."

The new logo was one of the options presented to the City of Richmond in its search for a new look.

With a little tweaking, it suited

precisely the message the chamber wanted to convey: building prosperity.

The chamber's fresh and modern look melds nicely with a focus on making it easier for local businesses to communicate and connect.

"In tough times it's more important to network than it ever is," she said.

By revamping the networking system and website to make them more user-friendly, the chamber will be better positioned to act as a conduit to help businesses meet and do business together.

This year's board of directors better reflects the community, both in diversity and youthfulness, she said.

Although the chamber isn't tweeting yet on Twitter, that may be just around the corner.

"We're going to position ourself to help the younger business person in the community."

Chamber members get to gather during networking breakfasts and rotating monthly "business after 5" events hosted by local firms, something the membership said it wanted more of.

"So far, they've been very popular," Matheson said of the networking opportunities.

"They kicked off really strong, stronger than we've ever had," she said.

"When times are tough and they're looking for opportunities, the chamber is one venue for them to find new opportunities."

Ray Segat, of the Vancouver International Airport Authority, is the



Chamber president Ray Segat with the new logo.

Mark Patrick photo

chair of the chamber, while Pryke Lambert Leathley Russell's Tony Kwan is serving as vice chair. Cathie Savoie, of Dickson, Stojak, Brown Chartered Accountants, is the secretary, while Barry Grabowski, of Cohen Buchan Edwards, is the treasurer. Leslie Matheson is the past chair.

Serving on the board of directors are: Fairchild's Danny Leung, Ashton Service Group's Brian Williams, Garfield Production's Jackie Lee, *The Richmond Review's* Rob Akimow, Digitech Renewable Printer Cartridges' Mike Karamanian, Gateway Theatre's Simon Johnston, Lok's Hapkido School's Micheal Lok, Oris Consulting's Dana Westermarck, ScotiaBank's Vikki Harvey and *The Richmond News's* Lori Chalmers.

Chamber introduces 2009-2010 Executive & Board of Directors

EXECUTIVE OFFICERS

Chair



Ray Segat
Vancouver Airport Authority

Vice Chair



Tony Kwan
Pryke Lambert Leathley Russell, LLP

Corporate Treasurer



Barry Grabowski
Cohen Buchan Edwards

Corporate Secretary



Cathie Savoie
Dickson, Stojak, Brown

Immediate Past Chair



Leslie Matheson
Richmond Centre

BOARD OF GOVERNORS



Barbara Tinson
National Bank

See NEW BOARD on page 18

CALENDAR OF EVENTS

Proudly serving the Community since 1925

AUGUST 2009

23	24	25	26	27	28	29
30	31	✓	✓			

SEPTEMBER 2009

		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

TUESDAY AUGUST 25

Business After 5

Join us for a great "Members Only" Networking experience with our hosts at The Blackberry Bistro, 6011 Dyke Road Great Networking Opportunities & Outstanding Refreshments 5:00 pm – 6:45 pm. Reservation are required.

WEDNESDAY AUGUST 26

Strictly Networking Breakfast 2009

Limited Seating! Maximum 2 attendees per organization. Richmond Country Club, 9100 Steveston Hwy. Registration & Breakfast 7:00 am - 7:30 am & Networking 7:30 am - 9:00 am Tickets: Members \$15.00+GST Non-Members \$25.00+GST

WEDNESDAY, SEPTEMBER 23

Small Business Strategies for Marketing to the USA Limited Seating!

Presented by: Jonathan Sparks, Trade Officer, TradeStart, Vancouver BC and Jim Pettinger, President, International Market Access Inc. Richmond BC & Ferndale, Wash. Richmond Chamber Boardroom, 101 ST 5811 Cooney Road Registration 7:45 am Seminar with refreshments 8:00 – 10:00 am Tickets: Members \$15.00+GST Non-Members \$25.00+GST

RICHMOND CHAMBER OF COMMERCE

"Proudly serving our community since 1925". For more information and to reserve for the events, please phone 604-278-2822. Email: rcc@richmondchamber.ca or please check our website: www.richmondchamber.ca

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Friday Nights at 6:30 pm Vendredi soir à 18 h 30

July 31	Silk Road Music	31 juillet
August 7	Swell & Swag and The Swagmen	7 août
August 14	Pancho & Sal	14 août
August 21	Roland Nipp	21 août
August 29	Tim Readman and Shona Le Motteé	29 août

Seating is limited! Arrive early to guarantee a spot!
Arrivez tôt, car les places sont limitées!

ADMISSION BY DONATION
 DONS ACCEPTÉS À L'ENTRÉE



Richmond Chamber of Commerce *report on business* • richmondchamber.ca • come invent the future...

NEW BOARD, from page 17

BOARD OF DIRECTORS



Rob Akimow
Richmond Review



Lori Chalmers
Richmond News



Vikki Harvey
Scotiabank



Simon Johnston
Gateway Theatre



Mike Karamanian
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Jackie Lee
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Danny Leung
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Lok's Hapkido School



Dave Pohl
RBC Royal Bank



Dana Westermark
Oris Consulting Ltd.



Brian Williams
Ashton Service Group



Lisa Wong
Beavis, Wong & Associates

Ex Officio



Bill McNulty,
Councillor,
City Of Richmond

Speaking of Business...

By Raymond Segat 2009/2010 Chair Richmond Chamber of Commerce

As a Director on the Board of the Richmond Chamber of Commerce I have seen the Chamber grow and position itself as a respected voice within our community over the last several years. I am pleased to be the 2009/2010 Chair of the Chamber in a year that I am sure will be exciting for businesses in Richmond.

Chamber work is unique in that it is the cumulative effort of a great many contributions. Contributions of personal time, the sharing of expertise, insight and vision and through the donation of funds and resources by our sponsors and members. These resources are critical in assisting the Chamber in managing issues facing business in Richmond.

I would like to thank our immediate past Board, committee members and volunteers for their kind and generous efforts this past year, efforts that have so richly contributed to our successes. I would also like to congratulate your newly elected Board of Directors and look forward to working together this coming year.

As Chair I will continue to build on the Chamber's commitment to further develop the way we communicate issues to our membership and stakeholders while continuing to develop relationships focused on building our collective interests in Richmond.

I look forward to a productive year and invite your participation, ideas and input. Please visit our website at www.richmondchamber.ca to find out more on what the Chamber is doing for its members or to provide us with your comments and suggestions.

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\$40,000 Twin Oaks Derby
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\$20,000 Team Competition - Saturday, August 8, 9:00 am
\$10,000 Speed Derby - Friday, August 7, 4:30 pm

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 Free Admission • Pony Rides • Food & Beverage Garden
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www.twinoaks.ca Photography: Tracey Eide

Business Excellence Awards

Celebrating Richmond's Best Businesses!



Nominations Now Open

There are Over 12,000 potential nominees in the Richmond Business Community. Do you know 9 worthy candidates?

The Richmond Chamber of Commerce and the City of Richmond proudly celebrate the 32nd Anniversary of the Richmond Business Excellence Awards on November 4th, 2009.

The awards recognize businesses that have achieved excellence in the community through their own abilities, efforts and initiatives.

Award Selection

Award selection is based upon the following criteria:

Demonstration of how the Association exemplifies innovation
Explanation of

how the Association demonstrates vision in the development of new services

Explanation of how the Association has demonstrated the ability to take risks

Other noteworthy contributions and accomplishments.

Judges for the Chamber's Business Excellence Awards are established members of the Chamber and local business community. Identities of the judges will be kept confidential.

AWARD CATEGORIES

- Business of the Year Award 1-25 Employees
- Business of the Year Award 26-70 Employees
- Business of the Year Award 70+ Employees
- Hall of Fame Award
- New Business of the Year Award
- Newsmaker of the

- Year Award
- Outstanding Customer Service of the Year Award
- Outstanding Workplace of the Year Award
- Young Entrepreneur of the Year Award

To nominate a business or your own business download the form in the category you have selected from www.richmondchamber.ca and send it by mail to: Business Excellence Awards, Richmond Chamber of Commerce, Suite 101 - South Tower, 5811 Cooney Road, Richmond, B.C. V6X 3m1, by fax to 604-278-2972 or by email to caroly@richmondchamber.ca. Deadline for nominations is Tuesday Sept. 1, 2009 at 4:30pm. The winners will be announced during the Business Excellence Awards dinner on Nov. 4, 2009.

WHO'S ON BOARD:

We asked Rob Akimow, Advertising Consultant at the *Richmond Review* and a Director on the Chamber board to tell us a little bit about himself:

What was your first job? I worked two jobs the summer when I was 14. One was at the Sirloiner restaurant as a bus boy on No. 3 Road and one at Steveston Upholstery. I learned very quickly at both jobs that there is always work to be done, no matter how slow it seems.

What business leader do you most admire? Josh O'Connor. I had the opportunity to work with Josh when he was the Ad Manager and Publisher of the *Richmond Review*. I was able to experience first hand how he interacted with different facets of the Richmond community. I was lucky to have had the opportunity to learn from him.

What is the most important business lesson you have learned? It's tough to pick just one. I would say some of the most important lessons

I have learned are, to always be honest, be yourself, never waste people's time, work harder than you think you need to and remember it's the little things that can make the difference.

What activity consumes your day? A typical day for me consists of meeting with different business people in the community. Its great because I am able to meet so many

different people from all walks of life and in some way, try and be a part of helping their business grow. I really enjoy it.

What book are you reading right now? – *Where the Wild Things Are* by Maurice Sendak. I am about to start reading Barack Obama's *The Audacity of Hope: Thoughts on Reclaiming the American Dream*.



What reality show would you most like to be on? Without question it would have to be the *Amazing Race*.

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3 All Me 11:30-12:00 3-3.5yrs
Monkeys 12:15-1:00 3.5-4.5yrs
Swingers 1:15-2:00 4.5yrs to KG
Achievement 2:15-3:15 Boys & Girls 6yrs & Up
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the richmond **REVIEW**

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Richmond, BC V7C 5J8
Phone: (778)-883-2746
Contact: Arie Malowicki

AJM International Development Corp
7520 Belair Dr.
Richmond, BC V7A 1B6
Phone: (604) 809-2181
Contact: Annie Yang

Alice Wong — Member of Parliament, Canada
360 - 5951 No. 3 Road
Richmond, BC V6X 2E3
Phone: (604) 775-5790
Contact: Alice Wong

Amasia Enterprise Co. Ltd. — La Maison
830 - 5700 No. 3 Road
Richmond, BC V6X 2X9
Phone: (604)-249-8003
Contact: Frank Li

Bosley's Pet Food Plus Inc.
140 - 6751 Westminster Hwy
Richmond, BC V7C 4V4
Phone: (604)-270-4177
Contact: Barbara Arsenault

Bread Garden Catering
#4 - 12851 Bathgate Way
Richmond, BC V6V 1Y5
Phone: (778)-928-9616
Contact: Marina Peckinpugh

Cook Road Management Inc.
100 - 8171 Cook Road
Richmond, BC V6Y 3T8
Phone: (604) 279-1942
Contact: Ling Li

Custom House Ltd.
101A - 1440 George Street
White Rock, BC V4B 4A3
Phone: (604)-535-6325
Contact: Kyle Chuang

Cynthia Algeta Chen
203 - 5188 Westminister Hwy
Richmond, BC V7C 5S7
Phone: (604)-279-3838
Contact: Cynthia Algeta Chen

Ecolink Products Group
Unit 1120 - 6900 Graybar Road
Richmond, BC V6W 0A5
Phone: (604)-270-0480
Contact: David Smith

Homepoint Enterprises Inc.
4500 Kingsway Unit 1010
Burnaby, BC V5H 2A9
Phone: (604)-569-3208
Contact: Henry Goh

Hub displayworks
411 - 5940 No.6 Road
Richmond, BC V6V 1Z1
Phone: (604)-214-4630
Contact: Jonathan Glen

Jennifer Gerves-Keen
8560 Fairway Road
Richmond, BC V7C 1Y6
Phone: (604)-275-6666
Contact: Jennifer Gerves-Keen

Laptop 911 dba Mike PC
79 - 3880 Westminister Hwy
Richmond, BC V7C 5S1
Phone: (604)-288-2388
Contact: Mike Lee

Mobile DNA
2400 - 3700 No. 3 Road
Richmond, BC V6X 2C1
Phone: (604)-233-1333
Contact: Rik Chou

North American Aluminum Products Ltd.
12179 86th Avenue
Surrey, BC V3W 3H8
Phone: (604)-596-3527
Contact: Julia Wei

Paul's Radiator (1985) Ltd.
105 - 11031 Bridgeport Rd
Richmond, BC V6X 3A2
Phone: (604)-270-3135
Contact: Ashok Khosla

Qoola Yogurt + Fruit
4151 Hazelbridge Way, Unit 1850
Richmond, BC V6X 4J7
Phone: (778)-297-5488
Contact: Warrick Chu

Richmond Yyoga
102 - 7731 Alderbridge Way
Richmond, BC V6X 1Z9
Phone: (604) 821-0888
Contact: Alex Atherton



July's new members.

SOS Childrens Village BC / Treasure Cottage Steveston
3800 Moncton Street
Richmond, BC V7E 3A7
Phone: (778)-231-4142
Contact: Barbara High

Sound Nature Enterprises Ltd.
7425 Prince Albert St.
Vancouver, BC V5X 3Z2
Phone: (604)-288-4758
Contact: Anthony Lam

Staples
1-6390 No. 3 Road
Richmond, BC V6Y 2B3
Phone: (604)-270-9599
Contact: Walter Giammarco

Staples (Sweden Way)
110 - 2780 Sweden Way
Richmond, BC V6V 2X1
Phone: (604)-303-7850
Contact: Kenny Tsang

Sunshine International Holdings Ltd.
250- 8136 Park Road
Richmond, BC V6Y 1T1
Phone: (604) 278-6088
Contact: Emily Yung

Techno Office Furnishings Ltd.
170 - 7771 Alderbridge Way
Richmond, BC V6X 2A4
Phone: (604)-233-0222
Contact: Simon Tang

The Richmond Hospital / Healthcare Auxiliary
7000 Westminister Hwy
Richmond, BC V6X 1A2
Phone: (604)-244-5267
Contact: Colleen Kason

Virogard North America Ltd.
Unit 101, 13251 Princess Street
Richmond, BC V7E 3S1
Phone: (360)-296-185
Contact: Greg Emry

Best Buy – Correction Notice

To our valued customers: We apologize for any inconvenience caused by an error in our flyer dated: July 24 - July 30. Product: Telus LG Keybo 9100 Prepaid. On the July 24 flyer, page 10, please note that this product was advertised with the incorrect SKU and free activation credit amount. The correct product SKU is 10127941 and it comes with a \$20 activation credit, not \$50, as advertised. SKU: 10108953

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Let us know how we can improve the Chamber. As a member of the Chamber of Commerce we would like to hear from you. Feel free to send us an email at rcc@richmondchamber.ca or call 604-278-2822 and let us know how we can improve our service to you.

Richmond Chamber of Commerce