

Business Gateway

RICHMOND CHAMBER OF COMMERCE MONTHLY NEWSLETTER

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Chamber readies for annual awards

On Thursday April 30, the Richmond Chamber of Commerce and Richmond Centre are proud to co-host the 7th Annual 911 Awards Dinner & Ceremony to honour the nominees from the RCMP, Fire Rescue, Coast Guard, Ambulance and Community Safety Sectors.

The 911 Awards was established in 2003 by the Richmond Chamber of Commerce to honour all members of the Emergency Services in Richmond including the RCMP, Fire Rescue, Canadian Coast Guard, British Columbia Ambulance Service, Community Safety Sector and members of the general

public. It was an honour and privilege for the Richmond Chamber of Commerce and City of Richmond to have The Hon. Iona Campagnolo, Lt. Governor of British Columbia in 2003 to give the keynote address that evening. Last year we were privileged to have the keynote address given by the Chief Judge of the Provincial Courts Hugh Stansfield.

Nominees will be honored in the following 13 categories:
Police Officer or Team of the Year
Firefighter or Fire Rescue Crew of the Year
Coast Guard Member, Volunteer or Crew of



911 Awards

the Year Ambulance Paramedic or Ambulance Crew of the year
Community Safety Initiative Award
Community Safety Partner Agency Award
Community Safety Business Partnership Award
Community Safety Volunteer of the Year
Community Safety Award of Valor
RCMP Career Achievement Award
Fire-Rescue Career Achievement Award
Coast Guard Career Achievement Award
Ambulance Paramedic Career Achievement Award

The 911 Awards will be held at the River Rock Theatre, 8811 River Road with Guest MC Jack McGee, President, Justice Institute of British Columbia. A no host reception to be held at 5:30 pm followed by the dinner and awards ceremony beginning at 6:30 pm. Tickets are \$72. For more information, please contact Carol Young at 604-278-2822 or email caroly@richmondchamber.ca. To reserve tickets please contact the Chamber office at (604) 278-2822 or visit our website at www.richmondchamber.ca.



CALENDAR OF EVENTS

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APRIL 2009

SUN	MON	TUE	WED	THU	FRI	SAT
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

TUESDAY, APRIL 14

Business After 5
Join us for a great "Members Only" Networking experience with our hosts at 818 Channel Media Inc., Smart Group Culture & Education Foundation and Riverside Palace Banquet Halls, Suite 230-14500 River Road (Main entrance off River Road) 5:00 – 6:45 pm
Great Networking Opportunities & Outstanding Refreshments

TUESDAY, APRIL 28

"A Program for the Times" Seminar
A Tough Economy Demands a BE DIFFERENT Business Strategy BE DIFFERENT or Be Dead – Your Business Survival Guide with Internationally recognized Business Consultant Roy Osing, President and CEO, Brilliance for Business. Registration 8:00 am Seminar 9:00 – 11:00 am
Tickets: Members \$35.00+gst Non-Members \$55.00+GST
Four Points by Sheraton Vancouver Airport, 8368 Alexandra Road

THURSDAY, APRIL 30

7th Annual 911 Awards
Co-Hosted by the Richmond Chamber of Commerce & Richmond Centre To honour the members of the Richmond RCMP, Fire Rescue, Canadian Coast Guard and British Columbia Ambulance Paramedics who serve our Community 24/7
Tickets \$72.00 plus gst or Table of 10 \$720.00 plus GST
River Rock Theatre, 8811 River Road
No Host Reception 5:30 pm. Dinner 6:30 pm Awards Ceremony 8:00 pm

RICHMOND CHAMBER OF COMMERCE
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For more information and to reserve for the events, please phone 604-278-2822.
Email: rcc@richmondchamber.ca or please check our website: www.richmondchamber.ca

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 - acupuncture, IV vitamin C, ozone therapy
 - mesotherapy for localized fat loss
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Speaking of Business...

By Leslie Matheson



In spite of the doom and gloom we hear about daily and which embraces our work activities, February and March were busy months for a lot of business people in our community. With the discussion about the new Provincial Budget and the policies put into place to provide economic stimulus by both the federal and provincial governments, Colin Hansen, the provincial Finance Minister, spoke to our membership in February about their plans. He faced some tough questions from our audience about the deficit position and provincial red tape that affects all business. In March we went off-line for a discussion with Stephen Jagger of Reachd.com about being on-line; Twitter, Facebook, Youtube and new ways and speeds with which we are communicating to each other.

We continue to monitor and encourage positive solutions to the tax situation for those businesses

affected in the Brighthouse area. Olga Ilich, our Provincial MLA, and the City of Richmond are working to develop satisfactory options for those businesses in this area going forward. In addition, with the upcoming opening of the Canada Line in November (or earlier) of this year, the board met with Translink to review and look at their transportation plans post its opening. I would encourage all business owners to visit their website and learn about how and if transportation in your area will be affected. www.translink.bc.ca. The board also met with Gary Young and Mike Redpath from the City and the City's Olympic Business

Office to give us an update on the city's plan around the O-zone and 2010 in Richmond.

Our committees have also been very active. The Member Business Development group hosted a delegation from Xiamen China (a Richmond friendship sister) for lunch, and lots of work is being done for our upcoming AGM, communication vehicles for the Chamber, business activity during the Olympics and looking at new ways of facilitating networking effectively between our members.

I also met some wonderful business people in our community these past two months. Vince Gonzaga at Uno Digital Screen Press, who specialize in large format digital printing, Fabiola Bazo with Industry Canada, who as a Policy Analyst analyzes and makes sense of government policies and procedures (a good person for know!) and Marco Fong, General Manager Operations at Motic. The wonderful work being

done by businesses in our community continues to astound me.

Please visit our website, www.richmondchamber.ca for dates, times and locations of our upcoming activities. Hopefully, after Stephen's presentation, we will soon be "twittering" you about those activities. Have a great spring!

WHO'S ON BOARD:



We asked Holly Spence, Director Marketing, Casinos & Community Gaming, British Columbia Lottery Corporation, and Executive at Large with the Richmond Chamber to tell us a little bit about herself:

What was your first job?

Well, the first thing I ever got paid for was babysitting, funny how motivating children to do something is still relevant in the work world today.

What is the most important business lesson you have learned?

To give people the recognition they deserve and not take credit for someone else's accomplishments.

What activity consumes your day?

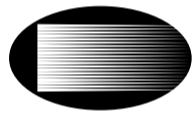
Coaching and mentoring employees who report to me. As a manager I feel my whole responsibility is to develop future leaders.

What book are you reading right now?

Revolutionary Road

What reality show would you most like to be on?

None, I hate reality shows, though must confess I am ultra jealous of anyone who can make a dress from scratch or can walk a runway wearing a size 0 dress.



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Contact: Jeff Conatser

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Phone: (604) 261-3343
Contact: Dean Earle

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Contact: Steven Burton

Cellcom Wireless Inc.
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Phone: (604) 575-1700
Contact: Hardy Punsalan

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Contact: Les Varnai

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Phone: (604) 638-1818
Contact: Daniel Lai

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Contact: Harv Opel

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Contact: Elton Wat

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Phone: (604) 484-5141
Contact: Chris Miles

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Richmond, BC V7C 1T4
Phone:
Contact: Raymond Lin

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120 - 11181 Voyageur Way
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Phone: (604) 270-9611
Contact: Morley A. Levitt

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Contact: Marco Fong

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Phone: (604) 279-1728
Contact: Jason Yu

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Contact: Gary Chung



How are we doing? Let us know how we can improve the Chamber. As a member of the Chamber of Commerce we would like to hear from you. Feel free to send us an email at rcc@richmondchamber.ca or call 604-278-2822 and let us know how we can improve our service to you.

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ADVERTISING FEATURE

The End of the "Two-beer Defence"

In July 2008, the federal "Tackling Violent Crime Act" came into effect severely restricting the "evidence to the contrary" challenge to a breathalyzer result. Evidence to the contrary—colloquially referred to as the "two-beer defence"—developed in response to the recognition in law that breathalyzer



Cedric Hughes Barrister & Solicitor

THE ROAD RULES

decisions by the courts across the country about how to interpret the law, including whether it applies to charges laid before it came into effect, have resulted in confusion and uncertainty. Given that impaired driving is the most common criminal charge in Canada — over 50,000 each year — such confusion and

testing always takes place after the time of driving, and therefore does not directly measure blood alcohol content [BAC] "at the time of driving".

The Criminal Code previously allowed for rebutting the presumption created by an over the limit test with "evidence tending to show that the... BAC of the accused at the time when the offence was alleged to have been committed did not exceed... [0.08]."

Under the new rules, the courts must treat breathalyzer readings as "conclusive proof" of the accused's BAC. "Evidence to the contrary" is admissible only if the accused shows that the breathalyzer malfunctioned or was operated incorrectly or that the blood sample analysis was performed improperly. "For greater certainty," [such] evidence... "does not include evidence of:

- (i) the amount of alcohol that the accused consumed, (ii) the rate at which the... accused... would have... absorbed and eliminated [the alcohol consumed], or
 - (iii) a calculation based on that evidence of what the concentration of alcohol in the accused's blood would have been at the time when the offence was alleged to have been committed."
- (Criminal Code, s. 258(1)(d.1), as amended.)

Now, some eight months later, a recent article in the "National Post" reports that contradictory

uncertainty is problematic for the legal system as a whole.

Defence lawyers say that because only limited information about the machines is disclosed, challenging the correctness of the reading is "virtually impossible." They will request more disclosure about the machines, and challenge whether the new laws violate the Charter of Rights and Freedoms by seriously curtailing an accused's fundamental right to make full answer and defence.

On whether the law applies to those charged before July 2008, an Ontario provincial court judge, in a recent ruling, noted that 24 of the other provincial court judges had decided that it did, 13 that it did not, but that such tallying "adds little to the debate." Concluding that the new laws were a "substantive change to a constitutional right" the judge ruled against retrospective effect. In BC though, a decision by the BC Supreme Court held otherwise.

Expectations are that these issues will make their way by normal process, in two to three years, to the Supreme Court of Canada. This route, says Roger Cutler, BC Crown Counsel, "will ensure the Supreme Court gets the full package of information [it needs]—that includes capturing all of the issues raised by defence lawyers."

... by Cedric Hughes, Barrister & Solicitor with regular weekly contributions from Leslie McGuffin, LL.B.



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Around the Chamber

Special Olympics BC – Richmond, one of 55 communities in BC involved in Special Olympics, requires a number of committed volunteers for their Local Executive. We are also looking for people to sit on subcommittees to work with each coordinator to help organize events and are also in need of coaches in a variety of sports programs. Questions? Contact Denise Yuen at 604-737-3125 or dyuen@specialolympics.bc.ca. Check us out on the web at www.specialolympics.bc.ca

Moncton Dental has been caring for the dental health of the Community for over 24 years and would like to recognize Dental Health Month to help promote good oral health by offering a complimentary Oral B power toothbrush (ask us how you can receive yours). For more information, call us at (604) 277 3515 or visit our website at www.monctondental.com

Sport BC honoured outstanding contributions to the BC sporting community March 24th, 2009 at the 43rd Annual Athlete of the Year Awards presented by TELUS. Congratulations to all the winners! For more information, please contact: Brian Webb at 604.333.3423 or Email: brian.webb@sport.bc.ca

Tianjiao International Education Group is organizing another Business Trip to China. After successfully organizing two Business Leaders Trips to China, with more than 70 participants from various Canadian Chambers of Commerce in 2008, Tianjiao International Education Group is pleased to present to you the third Business Leaders Trip to China. For more information, please contact Lisa Wu at 604-726-9128 or email Lisawu@canadatj.com

At a recent Richmond Chamber of Commerce Luncheon held on Tuesday, March 24, our keynote speaker Stephen Jagger, Founding Partner, Reachd.com spoke to a room of Chamber members and future members about Using Twitter, Facebook, and Online Video to promote your business. Stephen spoke about how in this difficult market businesses need to find ways to communicate with their clients and potential clients more effectively. Stephen took us through real life examples of how businesses are cutting traditional marketing costs to focus on internet based marketing tools.



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Our 25th Anniversary

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Best Buy – Correction Notice

To our valued customers: We apologize for any inconvenience caused by an error in our flyer dated: March 27 - April 02. Product: Star Choice HD Satellite Receiver System. Please note that the credit for this product on page 16 of the March 27 flyer is for Pay-Per-View only, not programming, as advertised. This page is also missing the fine print and legal disclosure for the Pay-Per-View credit. Please see in-store for details. SKU: 10064718

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